



# 2015 Annual Report

## WHO WE ARE

EMS INC. is a nonprofit organization assisting individuals with disabilities in going to work. We provide one on one assistance helping people become employed in the jobs of their choice.

### Mission:

It is the mission of EMS Inc. to assist individuals with disabilities in Job Placement, which will lead to INDEPENDENCE and SUCCESS.

### Vision:

It is the VISION of EMS Inc. to be the first choice for consumers, referral sources and employers when looking for first rate services, especially when EMPLOYMENT is #1 on the list.



### Areas of Service:

#### Inland Empire District:

Riverside, San Bernardino, Temecula, Ontario, Victorville

#### Orange/San Gabriel District:

El Monte, Anaheim, West Covina, Santa Ana

#### Van Nuys/Foothill District:

Van Nuys, Santa Clarita, Lancaster

#### San Diego District:

**417 Persons  
Served**

### A Note From The Co-Founders:

We are excited to report that EMS INC. continues to grow and provide top notch employment services to people with disabilities throughout Southern California. We have had great success in 2015 helping persons served to become employed in the jobs of their choice, which has moved them ever closer to becoming independent and successful in other aspects of their lives.

EMS INC. provided Employment Services in 2015 to 14 offices within 4 different districts of The State of California Department of Rehabilitation. We have assisted over 200 individuals to become employed in the jobs of their choice, and 72% of those individuals have retained their jobs for over 90 days. We attribute this outcome to the hard work and dedication of our staff of outstanding Job Developers, without whom we could not have grown while maintaining our dedication to our mission and vision.

We have been very successful in providing employment services to individuals wanting to become employed for the first time to individuals who have their Master's Degrees but need that special attention from our professional Job Development Team to utilize that degree to become employed in the job of their choice. With over 60 years of combined Job Development experience, it is hard to deny that EMS INC. covers the market in experience, successful job placements and retentions.

We are looking forward to a 2016 filled with more growth and positive outcomes for our consumers, staff and stakeholders.

Respectfully,

Lisa Bullen CEO and Kari Anderson CFO



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### Some of The Employers We Work With:

American Solar • Paychex INC. • Aramark • Health Tech. • Canyon Plastics • Home Instead Senior Care • Providence Speech and Hearing • Wall Panel Systems • QTC Management • West Haven Healthcare • Goodwill Industries • Walmart • Reliable Resource • West Coast Recovery • Del Taco • Radnet • Villa Vista • Department of Social Services • Lincoln Collections • Bert Co. • Shneider Trucking • Ramona Rehab. • Playful Beginnings • AEG/Citizens Bank Arena • Yoshinoya • Arlington Adult Services • DB Schenker P&G • Big Lots • 99 Cents Only • Crevier BMW • Salvation Army • ASM Manufacturing • Office on Aging • Homeboy Industries • Connect Products • St. Vincent Medical • Quick Mart • Patrol Masters • El Encanto Health Care • Sierra Noodle House • Lowes • Hertz • Holstrom Sissung & Block • Indu Electric • Simmons & Wood • Disneyland • Loma Linda Hospital • Born for Nia Maternity Home • Anaheim Angels • Ayres Hotel • Haywood Trucking • Solid Landings • Heritage Gardens • CSC Security Co. • Alexander Spa and Salon • Division 2 Construction • First Transit • Sams Club • Nor Cal Beverage • Dr. Mohan Mallam • Cappriccio Software • Erica's Critter Cutters • Bellflower USD • Bocchi Labs • Squar Milner • Magic Mountain • Amazon • South Coast Conservatory • Elevate learning • March AFB • JC Penny Portrait • Butch Electric • DEC Catalytic Converter • Colonial Gardens • Vons • Target • Michael's Distribution • Whitney Wall Coverings • Ricoh • County of San Bernardino • Innotrak ••••••••••

### EMPLOYMENT STATISTICS

**Persons Served = 417**

**Individuals Job Placed = 202 = 48%**

**Individuals Who were Job Placed and Reached 90 Days of Successful Employment = 145 = 72%**

**Those Individuals have earned in just 90 days of employment = \$733,176.00**

**After 1 year of employment, they have earned \$3,177,097.00!**

**Types of Employment Obtained:**

- |  |  |
|--|--|
| <b>Therapists/Counselors = 12 Consumers</b>      | <b>Customer Service Representatives = 13</b> |
| <b>Office Assistants = 10 Consumers</b>          | <b>Security Guards = 15 Consumers</b>        |
| <b>Certified Nurses Assistants = 6 Consumers</b> | <b>Stock Clerks = 15 Consumers</b>           |
| <b>Technicians = 5 Consumers</b>                 | <b>Drivers = 8 Consumers</b>                 |
| <b>Cashiers = 14 Consumers</b>                   | <b>Forklift Operators = 7 Consumers</b>      |
| <b>Warehouse Workers = 15 Consumers</b>          | <b>Sanitation = 15 Consumers</b>             |

Other job titles: Prep Cooks, Courtesy Clerks, Care Givers, Medical Office Clerk, Dog Groomer, Electrician, HVAC Technician, IT Help Desk, LVN, HR Recruiter, History Professor, Attorney, Respiratory Therapist, Construction Supervisor, Iron Welder, Computer Information Specialist, Leasing Agent, Youth Employment Worker.

**42 Consumers are making over \$13 an hour, and 16 consumers are making over \$20 an hour.**



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## EMS INC. Staff

CEO/Executive Director and Co-Founder: **Lisa Bullen**

CFO and Co-Founder: **Kari Anderson**

Job Developer Supervisor: **Brenda Whipple**

Job Developer: **Terald Smith**

Job Developer: **Amanda Griffin**

Job Developer: **Luis Astorga**

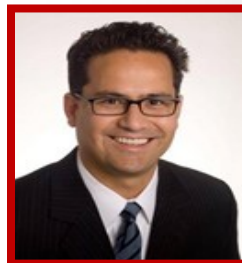
Job Developer: **Tiana Diaz**

Job Developer: **Audra Bullen**

## Our Distinguished Board of Directors



LARRY SCHROEDER –  
*President*  
Claremont City Council  
Member



SEAN MASAKI FLYNN,  
Ph.D. *Vice President*  
*Associate Professor of*  
*Economics at Scripps College*



KEVIN BUNCH –  
*Treasurer*  
Staff Analyst for The  
Department of Behavioral  
Health



RICK MUIR –  
*Member*  
Attorney and CPA



JAMES T. MIURA –  
*Member*  
*Upland Unified School*  
*District*



DEVO ANDERSON –  
*Member*  
*Quality Control Manager*



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## FINANCIAL OUTCOMES

### Statement of Activities

#### Revenues

Program Revenue:	\$623,500
Other:	\$575
<b>Total Revenue:</b>	<b>\$624,075</b>

#### Expenses

Program Services:	\$526,456
Administration:	\$93,791
<b>Total Expenses:</b>	<b>\$620,247</b>

**Net Income:** \$3,828

Note: Condensed financial information is derived from financial statements audited by NICHOLS and ASSOCIATES. Audited financial statements are available at EMS INC. 105 S. Spring Street Claremont, CA 91711.

## A FEW WORDS FROM OUR CONSUMERS:

### A Note from Guillermo:

"I just want to share how much the job leads you send means to me. The attention you pay to the details of each opportunity is clear to see, because the ones you send match not only my interests but my abilities. What you do is really motivating and is keeping me uplifted in my job search." *Guillermo M.*

### A Note from Delia:

"I wanted to let you know how grateful I am to know Tiana Diaz and have her expertise as my Job Developer. I cannot express to you how much I look forward to the meetings I have with her and the professional support she gives me. Tiana always gives me excellent job leads. She is a compassionate person as well and uses the time we spend very productively. I feel very fortunate to know her and look forward to her continued assistance until I find employment. Respectfully," *Delia F.*

### A Note from James:

"I love working here it will be three months next week. Mr. M. is the perfect supervisor he treats me with respect and we talk about sports. I love the staff and everyone gets along; this is a great place to work." *James E.*